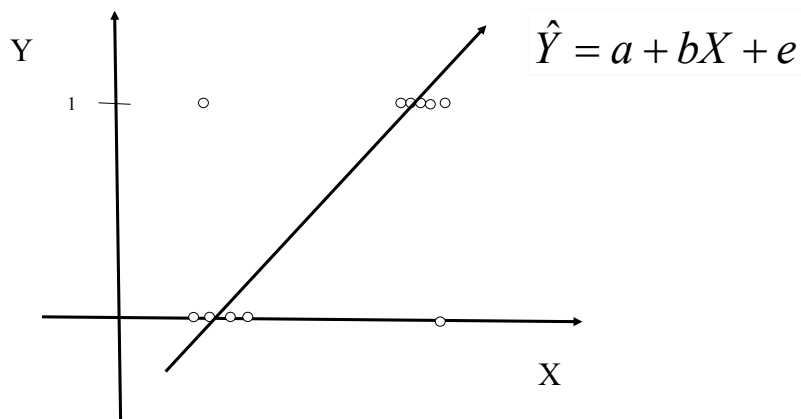


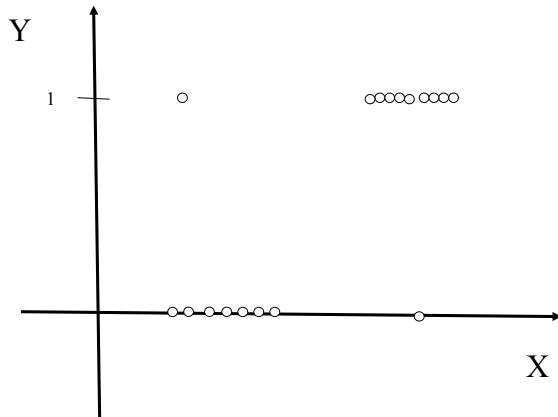
# Logistic regression

- Estimates a model relating yes or no outcomes to exogenous factors
- Intuitive coding: 0=no; 1=yes (different programs handle differently)
- Use observed outcomes to tap underlying probabilities

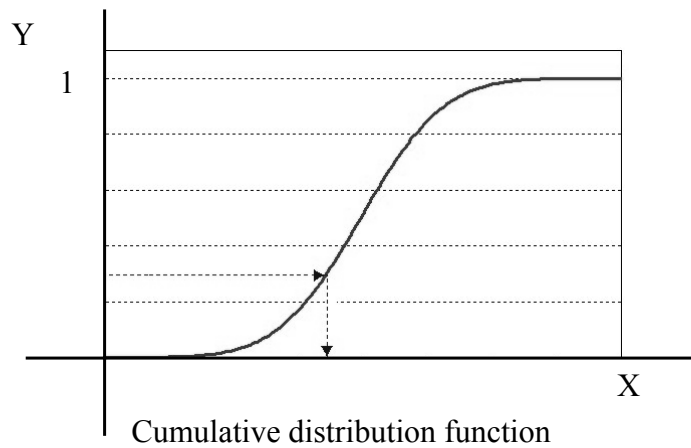
## Logistic regression: problems with OLS



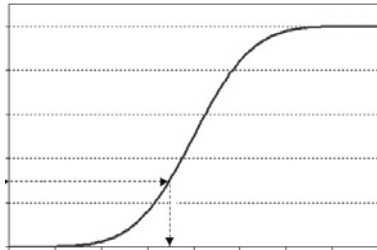
# Logistic regression: reconceptualize: probability of 1's for each fixed X



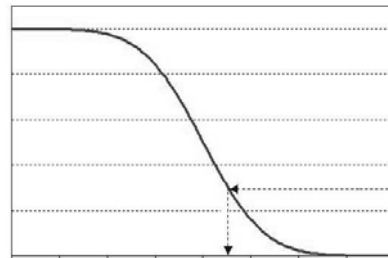
# Logistic regression: estimating the slope



# Logistic regression



+ relationship



- relationship

# Logistic model

$$P(Y_t = 1) = F(X_t)$$

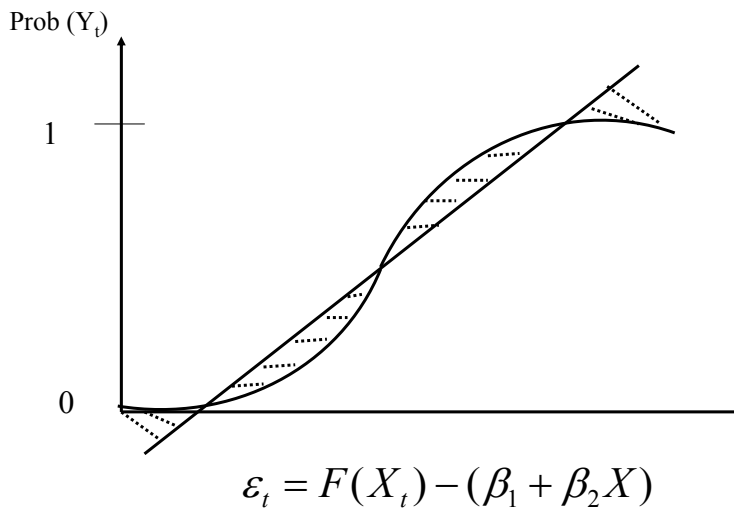
$F(X_t)$  = cumulative density function of probabilities, expressed as function of  $X_t$ 's

$Y_t$  = binary variable 0 or 1 over  $t$  individuals

# Logistic model

- How do exogenous variables affect the probabilities of choice?
- Expect  $F(X_t)$  to be nonlinear because:
  - 1)  $F(X_t)$  must fall between 0 and 1 (nonlinear at boundaries)
  - 2) Empirical observation shows cumulative density function follows S-shaped form
  - 3) Additive form particularly inappropriate with several exogenous variables (interaction between variables)

Problems using OLS vs. Logit:  
errors vary systematically with X



Problems using OLS vs. Logit:  
errors from dichotomous dependent variable

$$1 - F(X_t)$$

$$0 - F(X_t) \Rightarrow -F(X_t)$$

For S-shaped  
function

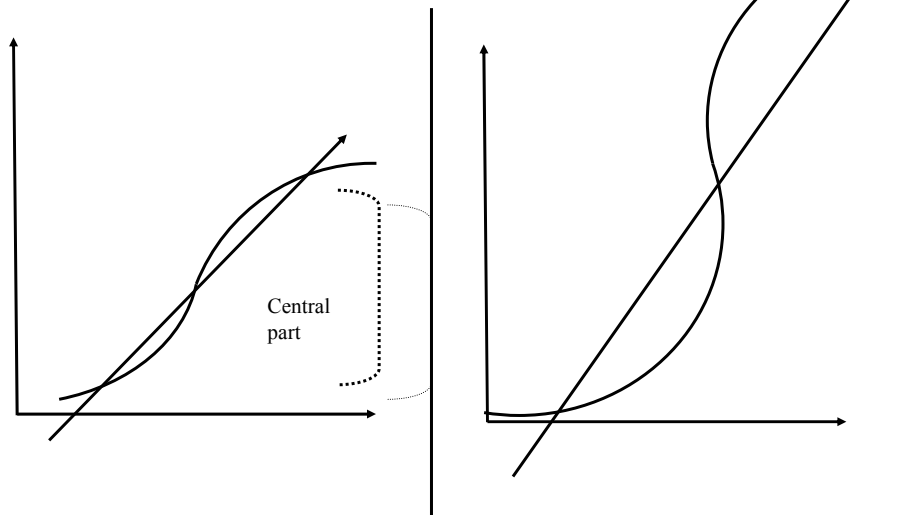
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$$1 - (a + bX)$$

$$0 - (a + bX) \Rightarrow -(a + bX)$$

For OLS  
function

Problems using OLS vs. Logit:  
coefficients dependent on sample used



## Functional form of relationship

$$P_t = \text{Prob}(Y_t = 1) = F(X_t\beta), \text{ and}$$
$$1 - P_t = \text{Prob}(Y_t = 0) = 1 - F(X_t\beta)$$

$F(X_t\beta)$  = cumulative distribution function  
describing how probabilities are related to  
exogenous variables [in matrix notation]

## Which cumulative distribution function to use?

$$P = 1/(1 + e^{-X\beta}), \text{ where}$$

SAS default

$$X\beta = a + b_1X_1 + b_2X_2 \dots b_kX_k$$

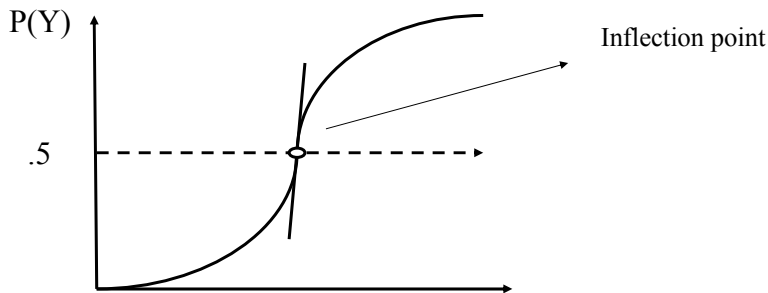
Ranges from 0 to 1, as  $X\beta$  ranges from  $-\infty$  to  $+\infty$

---

Alternative formula (algebraically equivalent):

$$P = e^{X\beta} / (1 + e^{X\beta})$$

## Convenient properties: inflection point



*Inflection point* (e.g., threshold point): where slope of line shows greatest rate of change

## Convenient properties: calculating 1-P

If  $P = 1/(1 + e^{-X\beta})$  then,

$$\begin{aligned}
 1 - P &= 1 - (1/(1 + e^{-X\beta})) \\
 &= (1 + e^{-X\beta} - 1)/(1 + e^{-X\beta}) \\
 &= e^{-X\beta} / (1 + e^{-X\beta}) \\
 &= e^{-X\beta} / (1 + 1/e^{X\beta}) \\
 &= e^{-X\beta} / ((e^{X\beta} + 1)/e^{X\beta}) \\
 &= e^{-X\beta} * (e^{X\beta} / (e^{X\beta} + 1)) \\
 &= (1/e^{X\beta}) * (e^{X\beta} / (e^{X\beta} + 1))
 \end{aligned}$$

$$1 - P = 1/(1 + e^{X\beta})$$

## Logging the odds: producing an OLS model

$$\begin{aligned}L &= \log(P/(1-P)) \\ &= \log P - \log(1-P) \\ &= \log(1/(1+e^{-X\beta})) - \log(e^{-X\beta}/(1+e^{-X\beta})) \\ &= [\log 1 - \log(1+e^{-X\beta})] - [\log e^{-X\beta} - \log(1+e^{-X\beta})] \\ &= -\log(1+e^{-X\beta}) - \log e^{-X\beta} + \log(1+e^{-X\beta}) \\ &= -\log e^{-X\beta} \\ &= -(-X\beta) \\ L &= X\beta\end{aligned}$$

## Log of the odds

Thus:

Logging the odds yields a linear regression model:

$$X\beta = a + b_1X_1 + b_2X_2 \dots b_kX_k$$

## Log of the odds

- $L = \text{logit}$ , or log of the odds ratio
- As  $P$  goes from 0 to 1,  $L$  ranges from  $-\infty$  to  $+\infty$
- When  $P = .5$ , then  $\log(P/1-P) = \log 1 = 0$  ( $\text{logit} = 0$  when  $P = .5$ ), hence
- When  $P < .5$ ,  $\text{logit}$  is negative, when  $P > .5$ ,  $\text{logit}$  is positive

## Estimating coefficients: MLE vs. OLS

- Maximum likelihood technique vs. least squares
- OLS: parameter estimates ( $b$ 's) that minimize SSE
- MLE: parameter estimates that imply the highest likelihood of obtaining observed sample
- Maximizes the log of the likelihood function

## Estimating coefficients: MLE

From above:

$$P_t = 1 / ( 1 + e^{-X_t \beta} ), \text{ and}$$

$$1 - P_t = 1 / ( 1 + e^{X_t \beta} )$$

✓ **Logic of MLE**: uses these to derive an expression (*the likelihood function*) for the likelihood of observing the pattern of successes ( $Y_t=1$ ) and non-successes ( $Y_t=0$ ) in the data

✓ Value of likelihood function depends on unknown parameters ( $\beta$ )

## Estimating coefficients: MLE

*Likelihood function* =

$$\text{Prob}(Y_1, Y_2 \dots Y_{T1} \dots, Y_T) = \prod_{t=1}^T P_t^{Y_t} (1 - P_t)^{1-Y_t}$$

✓ Likelihood of obtaining the given sample = the **product of the probabilities** of the individual observations having the observed outcomes (e.g., multiplication of all the probabilities of  $P*(1-P)$  for each case)

Source: Hanushek & Jackson, 1977, section 7.5

## Estimating coefficients: MLE

- ✓ Choose  $b$ 's that maximizes the likelihood function
- ✓ What underlying parameters are most likely to produce the observed data?
- ✓ Maximizes the log of the likelihood function, not the likelihood function itself
- ✓ Parameters are linear on the log of the odds ratio
- ✓ Use any kind of independent variables (e.g., dummies,  $X^2$ ,  $\log X$ , interval vars)